

# G.M. Trim Plant, Windsor, Ontario



General Motors of Canada Limited

November 17, 1986

University of Windsor  
401 Sunset Avenue  
Windsor, Ontario  
N9B 3P4

Attention: Mr. A. Sasso

Dear Al,


Per our recent conversation regarding our installation of inflector solar screens on windows at G.M. Trim plant, Lauzon Road Windsor, I am enclosing a copy of article submitted for publication in our plant newsletter.

Of note is the fact that approx. 90% of summer steam use goes to cooling load. As requested I will give you some figures from our summer results.

Actual Natural Gas Usage MM Btu

	<u>1985</u>	<u>1986</u>	<u>Diff.</u>	<u>% Saving</u>
June	5139	3473	1666	32.4
July	6286	4801	1485	23.6
Aug	5836	3772	2064	35.4
Sept	<u>5502</u>	<u>4328</u>	<u>1174</u>	<u>21.3</u>
	22763	16374	6389	28.1

Sincerely,

  
D.K. Campbell

Trim Plant, Lauzon Road Windsor, Ontario N9A 6R9

GENERAL MOTORS OF CANADA LIMITED  
WINDSOR TRIM PLANT



No. 40

November 13, 1986

## Energy Conservation

A project for installation of inflector solar screens on front office, cafeteria and mezzanine windows at our Windsor Trim Plant was installed in May 1986.

These areas are cooled with a 500 Ton absorption chiller which uses steam to cool with. Due to the added load to help cool the mezzanine area plus additional office computer use, the chiller had become overloaded during high heat and humidity periods.

The solar window project has resulted in the chiller now having adequate capacity at peak times plus additional downtime being realized.

The actual use of natural gas from June to September for 1986 is down 28% from 1985, for gas savings of 6389 mm Btu, saving \$27,843.00.

Other benefits would include the fact that some office areas previously would not cool at high heat times and there would be less glare and fading of rugs and drapes. Heating costs and window drafts will also be reduced.

It is hoped that people who are affected by the darker view realize that the screens are serving a purpose and that when pulled from their velcro enclosures the savings are reduced and the smooth appearance destroyed.

## Unauthorized Use of Lift Trucks

As a sewer, how would you like to walk into the plant at the start of your shift and not know where your machine was located; or a skilled tradesman, how would you like to search around the plant for your tools at the beginning of each shift? Well, the lift truck drivers have this problem. Some people have the idea that they can get on a truck and do some joy riding. This is a very dangerous act, and from now on any unauthorized individual using a vehicle will be severely reprimanded. The only authorized employees are those people who work for the department to which the lift truck is assigned, and who are properly licensed. Unauthorized drivers could also be charged under the Ontario Industrial Safety Act.

*Gord Miskus*



## Suggestion Pay Off

Jay Johnston is congratulated by supervisor Charlie Stewart for receiving a suggestion award of \$4,200.00.

Jay suggested that EK Shipping Material Handler do all the shipping paperwork on the EK shipping dock. This reduced the Can Truck drivers' wait time by approximately half an hour.



NISSAN CANADA INC.

June 1, 1994

Mr. Aaron Prezes  
In'flector Control Systems Toronto  
45 Dunfield Avenue  
Suite 820  
Toronto, Ontario  
M4S 2H4

Dear Mr. Prezes:

Just a quick note of appreciation for your installation of the Solar Window System in our Fitness Centre.

We are quite satisfied with its performance. Previously, we could not bring the temperature down lower than 82 degrees on a sunny day. With the In'flector Panels, we no longer have a problem maintaining a temperature of 68 degrees.

As we had previously been considering installing another AC unit on the roof to this area, we are particularly thrilled that there is no operating cost with the In'flector Panel.

Also, we are quite surprised to see how our windows become when the sun shines, as they are tinted high performance glazing.

The In'flector Solar Panel is a terrific alternative for any area in a building or home which needs either brute horsepower, or simply to enhance the existing H.V.A.C. system.

Yours sincerely,

Glen Branning  
Manager, Facilities

GB/kbb



Technical  
University  
of Nova Scotia

Faculty of Engineering  
Office of the Dean

May 24, 1995

Mr. John Stuart, CEO  
In'Flector Control Systems  
Suite 216 Sunnyside Mall  
Bedford, NS B4A 3Y4

Dear Mr. Stuart:

My office, as you may recall, is 12 x 15 feet with one of the twelve-foot walls all glass facing south. None of the windows open. Because the air handling system for the room had not been designed with the large solar heating input in mind, the office temperature regularly reached 30°C by noon every day and stayed there until about three in the afternoon when the ventilation caught up.

The successful solution to this problem was three-fold. First, your installation of In'Flector screens (shiny side out) reduced the room temperature swings (without any other changes) by 7° to a much more comfortable 23°C. Then, by moving the air handling outlets from the inside corners of the room to just above the window, the slight warming of the In'Flector screens themselves could escape in the exhaust air from the room. Finally, changes to the air handling programming have brought the room under complete control at my preferred 20°C.

There is no doubt in my mind that without the In'Flectors, my office would have remained intolerably warm even with the air handling adjustments. Closing the venetian blinds before the In'Flectors were installed just resulted in hot blinds that convected heat into the room instead of radiating it out, and of course that also darkened the room. Now I leave the blinds horizontal and can see out. Although the In'Flectors are reversible for heat absorption, I have left them in reflective mode throughout the winter in perfect comfort.

Sincerely yours;

Adam C. Bell, Sc.D., P.Eng.  
Professor and Dean of Engineering

**INTECH WORLD INC.**



October 15, 1995

Callrich Eco Services Inc.  
777 Tarn Court  
Oshawa, Ontario  
L1J 6Y8

Dear Rich:

*After this hot summer, I felt that you would be interested in knowing how well the "In Flector" performed.*

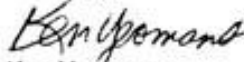
*Our office windows face west, so we are subject to very hot sun rays in the afternoon. Previously we have had to completely close our window blinds just to reduce the glare but this did very little to stop the heat gain.*

*I'm rather delighted to say that our office was very much more comfortable this summer. Previously our west office was 10 - 15 degrees Fahrenheit warmer than the east side, and now our entire office has a more uniform comfortable temperature.*

*Rich, I must admit that the "In Flector" exceeded my expectations. Feel free to have any of your skeptical prospective customers call me or drop in to experience the difference themselves.*

*Congratulations on an excellent product !*

Sincerely,



Ken Yeemans  
President

---

21 Gladstone Avenue, Suite 305  
Oshawa, Ontario, L1J 4E3  
Toll Free: 1-800-668-5915  
Telephone: (905) 723-4923  
Facsimile: (905) 432-3803



# THE RIVERDALE HOSPITAL

*A Centre for Rehabilitation and Continuing Care*

September 12, 1994

In'Flector Control Systems Inc.  
45 Dunfield Drive, Suite 820  
Toronto, Ontario  
M4S 2H4

Attention: Mr. A. Prezes  
Manager

Re: In'Flector Solar Screens

Dear Mr. Prezes:

Installed on the Business Office windows as trial in July 1994, we have expanded the application of the In'flector Screens to our Pharmacy and Laboratory windows, where radiant heat build-up is a major concern.

The problem has been a constant and consistent one since the offices are located on the northwest side of the hospital, facing the afternoon sun.

Although we were sceptical at first, we have found that our staff are more comfortable. In fact, we have no need for drapes or blinds on these windows any longer.

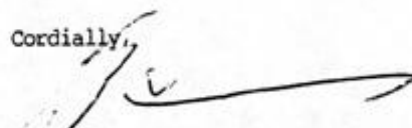
The performance of the product has exceeded my expectations. The In'flector window insulators present us with a passive system of controlling temperatures - exceeding 30 degrees C - and may reduce the demand on current air conditioning and therefore save energy costs. (Also, this installation is a component of the hospital-wide Energy Management Program.)

Not only does it afford privacy to those areas where none existed before, but it was easy to install with a minimum of disruption to staff.

Therefore, I have no hesitation in recommending this product.

Should you have any questions, please do not hesitate to call my office.

Cordially,

  
Michael J. Moreau  
Manager of Purchasing

MJM/jb

14 St. Matthews Road, Toronto, Ontario M4M 2B5 Telephone (416) 461-8251 Fax (416) 461-1670

*Corrie J. deKluyver, Chairman of the Board Wayne Keddy, President and C.E.O.*



Queen's Harbour Master  
FMO Halifax, NS B3K 2X0

QHM(H): 7600-1 (MA)

28 July 1994

Base Construction Engineering Officer  
Canadian Forces Base Halifax  
FMO Halifax, NS B3K 2X0

BCEO CONTRACT NO. W0100-4-0432/01-HAL  
INSTALLATION OF WINDOW INSULATION PANELS

1. The Bedford, N.S. branch of In'flector Control System Inc. installed insulator panels on the windows of the Harbour Control Office and office 4318 on 14 Jul 94. Thirty-three of 41 panels were fitted within one working day while the remaining 8 panels, requiring minor adjustment, were fitted 27 Jul 94.
2. Effectiveness of screens is exceptional. In working spaces where temperatures frequently exceeded the thermometer limit of 30°C by 0900 on any sunny day the effect of the screens was obvious even as they were being installed! Internal temperature now hovers at a comfortable 23-24°C even in the exceptional temperatures persistent throughout July.
3. The entire open concept office area of QHM has benefitted significantly, primarily because the central air conditioning system is now capable of performing its task.
4. Vertical blinds have been removed as unnecessary.
5. For the Harbour Control windows the panels are reported to provide R14 equivalent insulation. It is fully expected that, in the winter season, this performance will eliminate the constant battle with frost and condensation on the window interiors and permit removal of electric space heaters.
6. So dramatic is the improvement that a CF141 has been submitted to install In'flector panels on the remaining south-facing windows of QHM spaces and a Defence 2000 initiative has been submitted.
7. BCEO and staff, with any sceptics, are cordially invited to visit the new, comfortable Harbour Control Office. Not only are working conditions comfortable but the energy savings on reduced air conditioning/heating demands are probably significant.

B.J. Fisher  
Commander  
Queen's Harbour Master  
427-6002



November 20, 1997

Your file: None reference

Our file: None reference

In'Flector Control Systems.  
(Capital Region)  
157 Premier Avenue,  
Ottawa, Ontario  
K1Z 8P7

Att: J.R. Clarke, President

**Re: PHASE II, PLACE DU PORTAGE - WINDOWS**

In reviewing my files on an installation of your screening system on the corner windows of the fourth floor, Phase II, I noted that I had not acknowledged the success of the solution.

In concert with Edmond Chiasson, Building Manager PWGSC, the corner window units on the fourth floor of Phase II were noted last winter, during one of the most severe cold spells, being completely frosted over with a build-up of ice. In some areas the ice buildup appeared to be at least 1/8" thick. These areas are not accessible to rental use and are not heated. The resulting melting during milder weather could cause damage from the water and deterioration of the surrounding area.

In'Flector Control Systems screening was placed across the corner windows. Heaters were initially placed to increase the thawing effect, but the results were only local. The windows were full height, extending from a sill height of two feet to the concrete slab of the floor above. After the area was totally sealed, as your system was designed, the frosting reduced to nil, although the cold weather persisted.

This is remarkable in as much as no internal heat was necessary, and relied only on the effect of reflected sunlight to heat the area sufficient to remove the frost and ice build up.

I was pleased to be a part of this experiment and to assist Edmond Chiasson in the successful solution to an aggravating problem.

I wish you and your company every success in the future.

Lester Page, B. Arch. CD,  
Senior Architect, Technology

cc: Edmond Chiasson,  
Property Manager, PWGSC

**Canada**



**IN'FLECTOR<sup>®</sup>**

**The See Through Radiant  
Barrier Window Insulator**



**National Defence Medical Centre, Ottawa, Ontario, Canada**



 National Defence    Défense nationale

National Defence Medical Centre  
1745 Alta Vista Drive  
Ottawa, ON K1A 0K6

February 20, 1996

In'Flector Control Systems  
157 Premier Avenue  
Ottawa, ON K1Z 8P7

Attention: Mr. Jeffrey R. Clarke, President

Dear Mr. Clarke,

As Technical Services Officer for National Defence Medical Centre, it is my pleasure to recommend the In'Flector Control Systems for window insulation, as well as the excellent service provided by you and your company.

At the invitation of NDMC, the In'Flector window insulator panel was introduced for the first time in Jan 95 when sample panels were installed in very cold areas throughout the hospital. Results were immediate and the occupants commented very positively on the quality and improvement of the work place. The panel is intended to reduce building energy costs by enhancing the window's heat transfer characteristics under both winter heating and summer cooling loads.

A laboratory evaluation was performed to study and report on the insulator panel in terms of its impact on air leakage characteristics, the thermal transmittance properties and solar heat gain performance of windows. Following this study, 200 panels were trialled throughout the hospital. Then, at your request, an independent consultant team performed further tests prior and following the installation of these test panels. The results were very positive and remarkable improvements were noted in the air leakage behaviour of windows after the installation of the panels. A survey conducted by NDMC was performed of all staff in affected areas and again, comments were very positive and the panels were highly recommended. It is hoped that eventually all windows in the entire building will have these panels installed.

I would be pleased to answer any questions you may have, and would like to state my sincere appreciation for the cooperation and excellent service provided.

  
J.R. Goulet  
Hospital Technical Services Officer  
(613) 945-6553

**Canada**

Printed on recycled paper - Imprimé sur du papier recyclé

September 23,2008

Hi Kelly:

I just figured I would write you a short note to tell you how happy we are with the In'Flector blinds installed in our house. Both my husband and I were somewhat sceptical on how well it would work in the cold as most of your testimonial letters talk about the summer performance.

As you know we questioned having it installed on the north side of the house as there is no sunshine that hits the north side of the house. Our daughter's bedroom is on the north side of the house and has always been a cold room so we took your advice and had it installed. Surprisingly in just a few short hours after installing the In'Flector roller blind in her bedroom window the room was considerably warmer.

We had a cooler summer this year so we can't comment on how well it works in the summer, but it sure works great in the winter.

Thanks again

Sincerely

Kerri Wright  
Edmonton, Alberta

September 5, 2007

Energy Savings 4 U  
#134 – 70 Silverstar Blvd  
Scarborough, Ontario  
M1V 4W2

Dear Mr. Flaming,

We are so pleased that you have completed our installation of the In'Flector solar blinds and screens. This is the third time we have ordered the window coverings.

We have a big house with big windows and three skylights. Big window means big energy drain. The hot summers would be unbearable in our house if not for the In'Flector blinds and screens. Our energy use has substantially reduced since the installations.

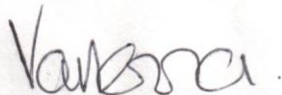
The first installation was done in 1997 for three skylights. The difference to us after the installation was like "night and day". The floors beneath the skylights used to be hot on sunny days. After the installation the floors were no longer affected by the sunshine.

The second installation was done in 1998 for a large second story bedroom window and a second story hallway window. The temperature range for the second storey was significantly reduced and so was the use of the air conditioner!

We look forward to the benefits of this our third installation. We tried to control the heat from the summer days with blinds and curtains but ultimately the In'Flector blinds and screens are the only solution for the living room bow window and for another second storey bedroom window.

Thank you Kelly and Luiz. If we can be of any assistance we will gladly pass on our experience with the In'Flector technology products. We are very satisfied customers.

Sincerely,

A handwritten signature in black ink, appearing to read "Vanessa".

Vanessa and Don

**Testimonial of Ian Lazarus, Toronto, Ontario - August 06, 2007**

**Attention: Luiz and Kelly  
Energy \$avings 4 U**

**For years we had suffered from the heat that came into our house through the windows and skylights. I had the same problem with my studio, only the heat that came in through the skylights made my studio was almost unbearable to work in.**

**Energy \$avings 4 U was referred to us by one of our friends and we are really happy she thought of us. The presentation on Climate Control Solar Blinds was thorough, the estimate precise, and the product awesome.**

**The immediate difference with our interior temperature was and still is nothing short of amazing, the blinds perform just as you showed us and told us they would.**

**We can refer your company and your blinds to others knowing they will be looked after and feel immediate results.**

**Regards,**

**Ian Lazarus  
Toronto**

**Date:** Friday, July 20, 2007  
**To:** Energy \$avings 4 U  
**From:** Peter Schwartzinger  
**Re:** climate control solar blinds

Upon discovering Energy \$avings 4 U Climate Control Solar Blinds at a recent local trade show booth, I was amazed by the demonstration of the benefits for the product. Somewhat of a skeptic I decided to try them out anyway. I live in the greater Toronto area on the top floor of a multiple dwelling and it does get extremely hot in my suite. My family and I are conscious about conserving energy so as not to put too much strain on the power station. The blackout of a few years ago was not a good experience.

I'm very pleased with these climate control solar blinds because of the comfort and saving to my hydro bill. It's like night and day, when comparing this summer's indoor room atmospheres to last year's. In the summer months of 2006, my family was so overheated; my spouse had to take 3 showers a day just to deal with the heat. Now I run a small fan intermittently that consumes far less in hydro usage than the air conditioner, which I don't operate. We can still enjoy the view outside the window during the day, and then at night, we open the window allowing the cool air to come in. The blinds look modern and without a doubt function very well. My family, friends and I can enjoy a balanced room temperature environment all year round.

Bottom line is, price wise, they are worth their weight in energy savings. I believe the blinds will pay for themselves from my initial investment. I would highly recommend these blinds and panels to anyone who has windows!

Sincerely,

Peter Schwartzinger  
Toronto, Ontario

**From:** "Michael Reid"  
**Sent:** Wednesday, June 13, 2007 12:14 PM  
**To:** kelly@energysavings4you.com  
**Subject:** I'm impressed!

I have to say that I'm impressed. I'm not easily impressed with today's companies promising the world yet delivering little, then when called for help you get lost in red-tape and answering machines. This is not the case with you.

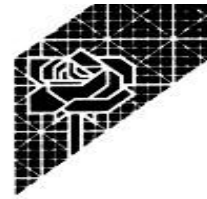
We had seen your display at one of the Home Shows in Toronto. I put my name on the list to be called and then forgot all about it. A while later a rep called, came by, measured my application and went to work. A small communication problem arose when I had paid and then hadn't heard back, but a quick call into the companies main number had my product found, the communication glitch fixed and an installation fellow out to my house in no time. (Score 1 for customer service).

We have a switch back stairway going up to our second floor with a 1.5 X 3 foot skylight. It gets incredibly hot up there during the spring/summer/fall. The rest of our house can be comfortable while it can be 12C warmer upstairs and the airconditioner is not happy with that. The day after they installed the product the upstairs had next to no temperature difference from downstairs. It was unbelievable! I've never had a product that did EXACTLY what it said it would do. We were so impressed we decided that our next house (soon to move into) is going to get this treatment in all necessary rooms! (score 1 for the product).

We had one more small issue with the product departing from the skylight. One call again to the company had a flurry of action with plans for adjustments/retrofits, anything it'll take to get it right.

To say I'm impressed is an understatement! Don't loose this attitude and congratulations on a product well engineered!

Michael Reid  
Hamilton Ontario



955 Green Valley Crescent  
Suite 155  
Ottawa, Ontario  
K2C 3V4  
Tel: (613) 225-7554  
Fax: (613) 225-9421

December 12, 1997

Jeff Clarke  
President  
In'Flector Control Systems  
Premier Avenue  
Ottawa, Ontario  
K1P 8P7

**RE: ENERGY SAVINGS FOR THE IN'FLECTOR CONTROL SYSTEMS AT RCMP  
CANADIAN POLICE COLLEGE**

Dear Jeff:

We have reviewed the Halsall's report on the In'Flector System Installation at RCMP Canadian Police College. We feel it would be difficult to accurately show energy savings attributable to the In'Flector systems given the amount of continuous change going on at the facility. We would recommend extrapolating the limited results of the Halsall report that show the product is saving energy. These results do not include savings achieved in April, May, and September through November.

There are many activities that make it difficult to determine savings, these are some of the more significant; the work done in the winter on the roof of C building - the potentially inconsistent use of the operable windows in A building - the addition of plug load (primarily added computers) - the added summer use because of courses run during July and August.

Based on the savings calculated for January and February 1995, with only 23% of subject buildings being recipients of the In'Flector system, calculations have determined savings of \$ 5,400. If one assumes that under normal circumstances the savings for March and December 1995 would be similar, the projection would be a further 10% saving for these months, adding \$ 4,300 in heating savings, for a total of \$ 9,700.

With the remaining 75% of windows fitted with In'Flector, it is projected that \$38,800 in savings could be achieved under normal operating conditions. This calculation assumes no heating requirements in November or April, which is a very conservative assumption.

Offices in  
Willowdale, Ontario - Laval, Quebec  
Moncton, New Brunswick - Halifax, Nova Scotia - St. John's, Newfoundland  
Vancouver, British Columbia - Edmonton, Alberta  
Pittsburgh and Philadelphia, Pennsylvania

- 2 -

In addition, a calculation of 30% reduction in cooling costs for the months of June, July and August 1995. At this stage only 50% of the subject buildings had the In'Flector system installed, generating \$ 2,452 in actual savings.

It is assumed that once the remaining 50% of the windows were fitted with In'Flector, under normal operating conditions, the projected cooling savings would be \$4,900. Again, the shoulder months of May and September 1995 are not included in these calculations.

Extrapolating the numbers found in the Halsall report would indicate an annual savings level of around \$43,700.

Yours truly,

**ROSE TECHNOLOGY GROUP LIMITED.**

Jean Paul Rozon, C.E.T.  
Project Co-ordinator



November 20, 1997

Your file: None reference

Our file: None reference

In'Flector Control Systems.  
(Capital Region)  
157 Premier Avenue,  
Ottawa, Ontario  
K1Z 8P7

Att: J.R. Clarke, President

**Re: PHASE II, PLACE DU PORTAGE - WINDOWS**

In reviewing my files on an installation of your screening system on the corner windows of the fourth floor, Phase II, I noted that I had not acknowledged the success of the solution.

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In'Flector Control Systems screening was placed across the corner windows. Heaters were initially placed to increase the thawing effect, but the results were only local. The windows were full height, extending from a sill height of two feet to the concrete slab of the floor above. After the area was totally sealed, as your system was designed, the frosting reduced to nil, although the cold weather persisted.

This is remarkable in as much as no internal heat was necessary, and relied only on the effect of reflected sunlight to heat the area sufficient to remove the frost and ice build up.

I was pleased to be a part of this experiment and to assist Edmond Chiasson in the successful solution to an aggravating problem.

I wish you and your company every success in the future.

Lester Page, B. Arch. CD,  
Senior Architect, Technology

cc: Edmond Chiasson,  
Property Manager, PWGSC

**Canada**



delivery date : Friday December 8 1995 10:23:27  
 message-id :  
 868:SMART\*David\*x\$\$bdgtn.01\$gc+eaitc.aecec\$\$telecom.canada\$ca  
 send date : Friday December 8 1995 10:13:55  
  
 from : SMART David -BDGTN -AG  
  
 to : FELS Herb -SRSF -EXTVNIER  
 cc : -EXTVNIER -SRSF  
       -EXTOTT -LAM  
       - CATS  
       -BDGTN -AG  
       -EXTVNIER -SRS  
       DURNING Bill -SRSF -EXTVNIER  
  
 subject : ZUAG1275-BDGTN:Energy Conservation Project  
  
 Importance : Routine  
 Sensitivity : UNCLASSIFIED

Herb:

Thought I'd take a few moments (while it is still relatively fresh in my mind) to reflect of the pilot energy conservation project using the Inflector screening technology.

1. The Inflector installation team left Barbados December 1, 1995 after 10 continuous days of full-time work including weekends and a statutory holiday. At all times, the team was fully aware and considerate towards the operation of a Canadian Mission abroad and the visiting public. They, plus their contracted local personnel equally put forward a 'face of Canada' through neatness, attention to clothing and constant clean-up. Considering this was the first time this installation team had worked overseas, they must be commended in their approach and equally their sensitivity to our two HOM's and Chancery demands. They worked around us well.

2. The works involved over 110 panels in the atrium (90 %) and the 2 floors of the eastern wing of the Chancery (10 %). The western wing is well shaded with mahogany trees. The atrium is accessible some 12-16 meters above floor level via a steel lattice framework providing from 1/2 to 1 1/2 meters of head room for installation. It is glass with internal temperatures well over 40 C. Outside ambient is 30 C. This is all compounded by humidity as the atrium is not air conditioned. Installation occurred in what we would term the winter months for Barbados.

3. Some immediate reflections on the installation itself are as follows:

a) It is important to note that a technology transfer mechanism for the Mission had been built into the installation. The company directly involved Mission property staff in the installation mechanics such that if a repair or additional screens are necessary, we will be able to scope the project, spec the materiel required and in fact install it. We have gained a good measure of self-sufficiency towards maintenance of existing and future installation requirements. This objective was met by Inflector and we believe at no additional cost to the just completed work.

Mr. & Mrs. Stan McClary  
365 Lorne Street  
New Glasgow, N.S.  
B2H 4K9

March 22, 1995

Northeastern In'Flector  
87 Willow Avenue  
New Glasgow, N.S.  
B2H 1Z4

Dear Mike,

My husband and I bought an older home four years ago but found that cold and drafts were a problem, even with the thermostat turned up. Our main concerns were, of course the drafts around the windows. Our family room was the worst. Sitting directly under the window was almost impossible as we would be so uncomfortable.

Another concern was in a spare room which we had rented to an elderly lady. She stays in her room most of the time and sits right next to the window reading, and watching T.V.

I am pleased to report that our heating bill has been greatly reduced since you installed the solar screens and our lady raves about how warm she is now, and she reads easily with the screens down.

Thanks again for introducing us to In'Flector Screens. We hope to install them throughout the whole house in the near future.

Yours Truly,

*Mrs. Judy McClary*

Mrs. Judy McClary



**CHRISTIAN  
FELLOWSHIP  
CHURCH**

P O B I  
NEW GLA  
NOVA S  
B:  
(902) 73

March 2, 1995

Mr. Mike Wallace  
Northeastern In'flector  
87 Willow Avenue  
New Glasgow, N.S.

Dear Mike:

I am writing to express appreciation for the In'flector screens that you installed in our church offices this past December.

We have found a marked improvement in the warmth of the offices with the screens. As you know, Tim MacDonald's office, which faces north, was always the worst. However, where he once endured cold breezes coming off his window, which is right above his desk, his office is much warmer and constant in temperature.

In the main office, there has been a marked reduction in the draft and cold air that once came from the window. The electric heat does not have to be turned up as much, and we experience a more even heat.

With summer approaching, we are interested to see what effect the screens will have, inasmuch as our offices get the full sun in midafternoon. By the end of the day they are often stifling hot. We will probably be in touch at a later date to let you know how the screens are affecting that situation.

We highly recommend the In'flector screens and feel they would a great benefit to anyone who's looking for ways to reduce heating costs.

Sincerely,

Rev. Bruce Morrison  
BLM/bjh

May 16, 1994

In'Flector Control Systems  
280 Stradbroom Avenue  
Winnipeg, Manitoba  
R3L 0J6

Dear Mrs. Prendergast:

I realized I had window problems in my sunroom because I could not enjoy the use of the room in either winter or summer regardless of how I tried to heat or cool the room.

I accepted the free estimate without obligation offered by your company because I was looking for a solution to my window problem.

After the presentation of the product, I was certain the In'Flector window insulator was the answer.

I kept a daily log of the weather conditions and temperatures throughout the winter, and discovered the In'Flector window insulator truly lived up to it's literature of eliminating drafts, creating heat and maintaining the room temperature.

I am very pleased with the In'Flector panels and more pleased I can now enjoy the use of my sunroom.

I am more than willing to answer any questions that may arise and to "show off" my sunroom to all interested potential customers.

Thank You

*Mariette Lachance  
Dollard Lachance*

Dollard & Mariette Lachance  
111 B 693 St. Anne's Rd.  
Winnipeg, Manitoba



FRASERVIEW DEVELOPMENT CORPORATION  
#201 - 65 RICIMOND STREET, NEW WESTMINSTER, B.C. V3L 5P5

Telephone: 525-5494

Fax: 525-5443

March 11th, 1992

In'Flector Systems,  
P.O. Box 200,  
7101 - 120th Street,  
Delta, B.C.  
V4E 2A9

Re:- IN'FLECTOR SOLAR SCREENS.

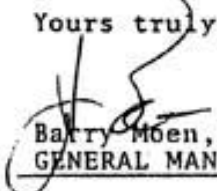
Dear Sir:

It is rare in this industry to see a new product that actually works, it is almost unheard of to have a product that lives up to the claims made by the promotional literature. Therefore, I am in awe that IN'FLECTOR has not only lived up to the sales literature, but in some cases has surpassed the claims made.

As you are aware, our offices are situated in a building that was originally built in 1878 and in my office ( in which In'Flector Solar Panels have recently been installed ) I either cooked in the Summer months or froze in the Winter months. I now can say that I no longer have any problems with the change of Seasons.

In conclusion, I would not hesitate to recommend this product to anyone.

Yours truly,

  
Barry Moen,  
GENERAL MANAGER

BM/hc



700 University Avenue, Toronto, Ontario M5G 1X6

File No.: 571.7b

January 24, 1992

Mr. Guy Hamel Jr.  
President  
In'Flector Control Systems Inc.  
3088 Jefferson Blvd.,  
Windsor, Ontario  
N8T 3G9

Dear Mr. Hamel:

Thank-you for the literature you sent us on the In'Flector Solar Screen. From this information, an Energy Analyst from our Energy Management Branch determined that there is a potential for substantial energy savings with your product - based on the principles of operation.

In regards to your enquiry on whether or not your device would be suitable for any Ontario Hydro Incentives, we are pleased to inform you that there is in fact a program that may be applicable to your needs. The program is called "Savings by Design" (see enclosure). As the energy savings benefit to Ontario Hydro depends on a number of variables, the actual incentive must be determined on a case by case basis.

Thank-you again for providing us information on your innovative product.

Yours sincerely,

A handwritten signature in cursive script that reads "Michael Jacobs".

Michael Jacobs  
Coordinator

cc: Mario Chiarelli

# WATKINS IGA

P. O. BOX 820 / LEWISPORTE, NFLD. / A0G 3A0 • PHONE 535-6381, 53

Dear Mr. Max Hart

Re: In'Elector screens

We have had the In'Elector screens in our store for over a year now and we find them most beneficial and have noticed several benefits.

In conjunction with Newfoundland Power, we performed a test on our twelve foot frozen food upright case to determine energy savings that would be provided by using the screens during the hours the store is closed. The test results indicated a dramatic reduction of kilowatts used with the screens installed during the night. The reduction in kilowatts is reported to reduce the operating costs on a twelve foot upright freezer unit by \$20.00 a week. With this kind of savings, the screens have paid for themselves in nine months.

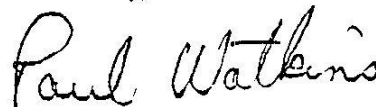
However, the screens have paid for themselves in less than a day. One day last summer, our store along with others in our area, suffered a mishap with the power lines outside causing a power outage for a full day. We kept the screens over our freezers to keep the food frozen for as long as possible. We never lost one package. Other stores were forced to throw away thousands of dollars worth of frozen food but ours remained frozen for the entire day.

Also, our compressors are not working as hard during the night. The screens do such an excellent job keeping the cold air inside, the compressors are not required to cut in as much. You can actually see the temperature hand dropping by the second when the screens are put on for the evening.

Another benefit we found was that our store was much warmer when we came in the morning.

Max this is truly a great product and you should be proud of it!

Yours truly,



Paul Watkins  
Store Manager

---

LEWISPORTE, NFLD. / A0G 3A0 • PHONE 535-6381, 53

FALCONBRIDGE



Mr. Brian Channon,  
In'Flector Control Systems  
of Sudbury,  
Box 4, Site 1A, RR #3,  
Chelmsford, Ontario.

February 18, 1993.

Dear Mr. Channon,

We have recently completed the tests on the In'Flector Window Insulators at our Fraser Mine site. As you are aware, Ontario Hydro supplied the test equipment and your product was used on the windows of one office, while the adjoining and identical office was left as is.

After completion of the two month test, it would appear that energy savings of 43.8% were achieved using the In'Flectors. I am very impressed! My initial scepticism has certainly proved unfounded and I am going to forward these test results to our other properties so they may avail themselves of your product.

You will no doubt be hearing from our Energy Management Committee in the very near future.

Yours truly,

A handwritten signature in dark ink, appearing to read 'A.A. Kramarich', written over a horizontal line.

A.A. Kramarich,  
Executive Assistant to the  
Vice President.

AAK/wb

FALCONBRIDGE LIMITED Sudbury Operations  
Falconbridge, Ontario P0M 1S0, Cables *Falconbrij* Telex 067-7194 Telephone 705/693-2761





**THE WAR AMPS**  
**KEY TAG SERVICE**  
1 Maybrook Drive  
Scarborough, Ontario M1V 5K9  
Tel. (416) 297-2660 Fax (416) 297-2650



September 7, 1995

Mr. Guy Hamel Jr  
President  
In-Flector Control Systems Inc  
3088 Jefferson Blvd  
Windsor, Ontario  
N8T 3G9

Dear Guy:

Please find attached a copy of our hydro bill for the period ending July 18, 1995. You will note that we are now using 1,975 kwh of energy per day compared to 2,483 kwh for the same period in 1994.

This represents savings of approximately \$37.63 per day or slight in excess of \$1,000 for the month. In mid winter we experienced savings of 250 kwh per day.

In the spring, the electricity demand was fairly similar from 1994 to 1995.

I thought you would be interested in this information.

Yours very truly,

David R. Saunders, C.A.  
Chief Operating Officer

DRS:db  
Encl.



PRINTED ON RECYCLED PAPER

The War Amputations of Canada is a registered charitable organization operated under the control and direction of our own war veteran members.  
Charitable Registration Number: 0286831 09

September 23,2008

Hi Kelly:

I just figured I would write you a short note to tell you how happy we are with the In'Flector blinds installed in our house. Both my husband and I were somewhat sceptical on how well it would work in the cold as most of your testimonial letters talk about the summer performance.

As you know we questioned having it installed on the north side of the house as there is no sunshine that hits the north side of the house. Our daughter's bedroom is on the north side of the house and has always been a cold room so we took your advice and had it installed. Surprisingly in just a few short hours after installing the In'Flector roller blind in her bedroom window the room was considerably warmer.

We had a cooler summer this year so we can't comment on how well it works in the summer, but it sure works great in the winter.

Thanks again

Sincerely

Kerri Wright  
Edmonton, Alberta

September 5, 2007

Energy Savings 4 U  
#134 – 70 Silverstar Blvd  
Scarborough, Ontario  
M1V 4W2

Dear Mr. Flaming,

We are so pleased that you have completed our installation of the In'Flector solar blinds and screens. This is the third time we have ordered the window coverings.

We have a big house with big windows and three skylights. Big window means big energy drain. The hot summers would be unbearable in our house if not for the In'Flector blinds and screens. Our energy use has substantially reduced since the installations.

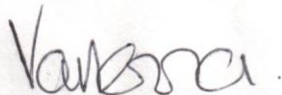
The first installation was done in 1997 for three skylights. The difference to us after the installation was like "night and day". The floors beneath the skylights used to be hot on sunny days. After the installation the floors were no longer affected by the sunshine.

The second installation was done in 1998 for a large second story bedroom window and a second story hallway window. The temperature range for the second storey was significantly reduced and so was the use of the air conditioner!

We look forward to the benefits of this our third installation. We tried to control the heat from the summer days with blinds and curtains but ultimately the In'Flector blinds and screens are the only solution for the living room bow window and for another second storey bedroom window.

Thank you Kelly and Luiz. If we can be of any assistance we will gladly pass on our experience with the In'Flector technology products. We are very satisfied customers.

Sincerely,

A handwritten signature in black ink, appearing to read "Vanessa".

Vanessa and Don

**Testimonial of Ian Lazarus, Toronto, Ontario - August 06, 2007**

**Attention: Luiz and Kelly  
Energy \$avings 4 U**

**For years we had suffered from the heat that came into our house through the windows and skylights. I had the same problem with my studio, only the heat that came in through the skylights made my studio was almost unbearable to work in.**

**Energy \$avings 4 U was referred to us by one of our friends and we are really happy she thought of us. The presentation on Climate Control Solar Blinds was thorough, the estimate precise, and the product awesome.**

**The immediate difference with our interior temperature was and still is nothing short of amazing, the blinds perform just as you showed us and told us they would.**

**We can refer your company and your blinds to others knowing they will be looked after and feel immediate results.**

**Regards,**

**Ian Lazarus  
Toronto**

**Date:** Friday, July 20, 2007  
**To:** Energy \$avings 4 U  
**From:** Peter Schwartzinger  
**Re:** climate control solar blinds

Upon discovering Energy \$avings 4 U Climate Control Solar Blinds at a recent local trade show booth, I was amazed by the demonstration of the benefits for the product. Somewhat of a skeptic I decided to try them out anyway. I live in the greater Toronto area on the top floor of a multiple dwelling and it does get extremely hot in my suite. My family and I are conscious about conserving energy so as not to put too much strain on the power station. The blackout of a few years ago was not a good experience.

I'm very pleased with these climate control solar blinds because of the comfort and saving to my hydro bill. It's like night and day, when comparing this summer's indoor room atmospheres to last year's. In the summer months of 2006, my family was so overheated; my spouse had to take 3 showers a day just to deal with the heat. Now I run a small fan intermittently that consumes far less in hydro usage than the air conditioner, which I don't operate. We can still enjoy the view outside the window during the day, and then at night, we open the window allowing the cool air to come in. The blinds look modern and without a doubt function very well. My family, friends and I can enjoy a balanced room temperature environment all year round.

Bottom line is, price wise, they are worth their weight in energy savings. I believe the blinds will pay for themselves from my initial investment. I would highly recommend these blinds and panels to anyone who has windows!

Sincerely,

Peter Schwartzinger  
Toronto, Ontario

**From:** "Michael Reid"  
**Sent:** Wednesday, June 13, 2007 12:14 PM  
**To:** kelly@energysavings4you.com  
**Subject:** I'm impressed!

I have to say that I'm impressed. I'm not easily impressed with today's companies promising the world yet delivering little, then when called for help you get lost in red-tape and answering machines. This is not the case with you.

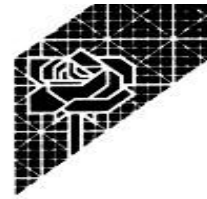
We had seen your display at one of the Home Shows in Toronto. I put my name on the list to be called and then forgot all about it. A while later a rep called, came by, measured my application and went to work. A small communication problem arose when I had paid and then hadn't heard back, but a quick call into the companies main number had my product found, the communication glitch fixed and an installation fellow out to my house in no time. (Score 1 for customer service).

We have a switch back stairway going up to our second floor with a 1.5 X 3 foot skylight. It gets incredibly hot up there during the spring/summer/fall. The rest of our house can be comfortable while it can be 12C warmer upstairs and the airconditioner is not happy with that. The day after they installed the product the upstairs had next to no temperature difference from downstairs. It was unbelievable! I've never had a product that did EXACTLY what it said it would do. We were so impressed we decided that our next house (soon to move into) is going to get this treatment in all necessary rooms! (score 1 for the product).

We had one more small issue with the product departing from the skylight. One call again to the company had a flurry of action with plans for adjustments/retrofits, anything it'll take to get it right.

To say I'm impressed is an understatement! Don't loose this attitude and congratulations on a product well engineered!

Michael Reid  
Hamilton Ontario



955 Green Valley Crescent  
Suite 155  
Ottawa, Ontario  
K2C 3V4  
Tel: (613) 225-7554  
Fax: (613) 225-9421

December 12, 1997

Jeff Clarke  
President  
In'Flector Control Systems  
Premier Avenue  
Ottawa, Ontario  
K1P 8P7

**RE: ENERGY SAVINGS FOR THE IN'FLECTOR CONTROL SYSTEMS AT RCMP  
CANADIAN POLICE COLLEGE**

Dear Jeff:

We have reviewed the Halsall's report on the In'Flector System Installation at RCMP Canadian Police College. We feel it would be difficult to accurately show energy savings attributable to the In'Flector systems given the amount of continuous change going on at the facility. We would recommend extrapolating the limited results of the Halsall report that show the product is saving energy. These results do not include savings achieved in April, May, and September through November.

There are many activities that make it difficult to determine savings, these are some of the more significant; the work done in the winter on the roof of C building - the potentially inconsistent use of the operable windows in A building - the addition of plug load (primarily added computers) - the added summer use because of courses run during July and August.

Based on the savings calculated for January and February 1995, with only 23% of subject buildings being recipients of the In'Flector system, calculations have determined savings of \$ 5,400. If one assumes that under normal circumstances the savings for March and December 1995 would be similar, the projection would be a further 10% saving for these months, adding \$ 4,300 in heating savings, for a total of \$ 9,700.

With the remaining 75% of windows fitted with In'Flector, it is projected that \$38,800 in savings could be achieved under normal operating conditions. This calculation assumes no heating requirements in November or April, which is a very conservative assumption.

Offices in  
Willowdale, Ontario - Laval, Quebec  
Moncton, New Brunswick - Halifax, Nova Scotia - St. John's, Newfoundland  
Vancouver, British Columbia - Edmonton, Alberta  
Pittsburgh and Philadelphia, Pennsylvania

- 2 -

In addition, a calculation of 30% reduction in cooling costs for the months of June, July and August 1995. At this stage only 50% of the subject buildings had the In'Flector system installed, generating \$ 2,452 in actual savings.

It is assumed that once the remaining 50% of the windows were fitted with In'Flector, under normal operating conditions, the projected cooling savings would be \$4,900. Again, the shoulder months of May and September 1995 are not included in these calculations.

Extrapolating the numbers found in the Halsall report would indicate an annual savings level of around \$43,700.

Yours truly,

**ROSE TECHNOLOGY GROUP LIMITED.**

Jean Paul Rozon, C.E.T.  
Project Co-ordinator

delivery date : Friday December 8 1995 10:23:27  
 message-id :  
 868:SMART\*David\*x\$\$bdgtn.01\$gc+eaitc.aecec\$\$telecom.canada\$ca  
 send date : Friday December 8 1995 10:13:55  
  
 from : SMART David -BDGTN -AG  
  
 to : FELS Herb -SRSF -EXTVNIER  
 cc : -EXTVNIER -SRSF  
       -EXTOTT -LAM  
       - CATS  
       -BDGTN -AG  
       -EXTVNIER -SRS  
       DURNING Bill -SRSF -EXTVNIER  
  
 subject : ZUAG1275-BDGTN:Energy Conservation Project  
  
 Importance : Routine  
 Sensitivity : UNCLASSIFIED

Herb:

Thought I'd take a few moments (while it is still relatively fresh in my mind) to reflect of the pilot energy conservation project using the Inflector screening technology.

1. The Inflector installation team left Barbados December 1, 1995 after 10 continuous days of full-time work including weekends and a statutory holiday. At all times, the team was fully aware and considerate towards the operation of a Canadian Mission abroad and the visiting public. They, plus their contracted local personnel equally put forward a 'face of Canada' through neatness, attention to clothing and constant clean-up. Considering this was the first time this installation team had worked overseas, they must be commended in their approach and equally their sensitivity to our two HOM's and Chancery demands. They worked around us well.

2. The works involved over 110 panels in the atrium (90 %) and the 2 floors of the eastern wing of the Chancery (10 %). The western wing is well shaded with mahogany trees. The atrium is accessible some 12-16 meters above floor level via a steel lattice framework providing from 1/2 to 1 1/2 meters of head room for installation. It is glass with internal temperatures well over 40 C. Outside ambient is 30 C. This is all compounded by humidity as the atrium is not air conditioned. Installation occurred in what we would term the winter months for Barbados.

3. Some immediate reflections on the installation itself are as follows:

a) It is important to note that a technology transfer mechanism for the Mission had been built into the installation. The company directly involved Mission property staff in the installation mechanics such that if a repair or additional screens are necessary, we will be able to scope the project, spec the materiel required and in fact install it. We have gained a good measure of self-sufficiency towards maintenance of existing and future installation requirements. This objective was met by Inflector and we believe at no additional cost to the just completed work.



**INTECH WORLD INC.**



October 15, 1995

Callrich Eco Services Inc.  
777 Tarn Court  
Oshawa, Ontario  
L1J 6Y8

Dear Rich:

*After this hot summer, I felt that you would be interested in knowing how well the "In Flector" performed.*

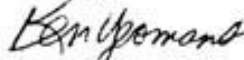
*Our office windows face west, so we are subject to very hot sun rays in the afternoon. Previously we have had to completely close our window blinds just to reduce the glare but this did very little to stop the heat gain.*

*I'm rather delighted to say that our office was very much more comfortable this summer. Previously our west office was 10 - 15 degrees Fahrenheit warmer than the east side, and now our entire office has a more uniform comfortable temperature.*

*Rich, I must admit that the "In Flector" exceeded my expectations. Feel free to have any of your skeptical prospective customers call me or drop in to experience the difference themselves.*

*Congratulations on an excellent product !*

Sincerely,



Ken Yeemans  
President

---

21 Gladstone Avenue, Suite 305  
Oshawa, Ontario, L1J 4E3  
Toll Free: 1-800-668-5915  
Telephone: (905) 723-4923  
Facsimile: (905) 432-3803



Technical  
University  
of Nova Scotia

Faculty of Engineering  
Office of the Dean

May 24, 1995

Mr. John Stuart, CEO  
In'Flector Control Systems  
Suite 216 Sunnyside Mall  
Bedford, NS B4A 3Y4

Dear Mr. Stuart:

My office, as you may recall, is 12 x 15 feet with one of the twelve-foot walls all glass facing south. None of the windows open. Because the air handling system for the room had not been designed with the large solar heating input in mind, the office temperature regularly reached 30°C by noon every day and stayed there until about three in the afternoon when the ventilation caught up.

The successful solution to this problem was three-fold. First, your installation of In'Flector screens (shiny side out) reduced the room temperature swings (without any other changes) by 7° to a much more comfortable 23°C. Then, by moving the air handling outlets from the inside corners of the room to just above the window, the slight warming of the In'Flector screens themselves could escape in the exhaust air from the room. Finally, changes to the air handling programming have brought the room under complete control at my preferred 20°C.

There is no doubt in my mind that without the In'Flectors, my office would have remained intolerably warm even with the air handling adjustments. Closing the venetian blinds before the In'Flectors were installed just resulted in hot blinds that convected heat into the room instead of radiating it out, and of course that also darkened the room. Now I leave the blinds horizontal and can see out. Although the In'Flectors are reversible for heat absorption, I have left them in reflective mode throughout the winter in perfect comfort.

Sincerely yours;

Adam C. Bell, Sc.D., P.Eng.  
Professor and Dean of Engineering

Mr. & Mrs. Stan McClary  
365 Lorne Street  
New Glasgow, N.S.  
B2H 4K9

March 22, 1995

Northeastern In'Flector  
87 Willow Avenue  
New Glasgow, N.S.  
B2H 1Z4

Dear Mike,

My husband and I bought an older home four years ago but found that cold and drafts were a problem, even with the thermostat turned up. Our main concerns were, of course the drafts around the windows. Our family room was the worst. Sitting directly under the window was almost impossible as we would be so uncomfortable.

Another concern was in a spare room which we had rented to an elderly lady. She stays in her room most of the time and sits right next to the window reading, and watching T.V.

I am pleased to report that our heating bill has been greatly reduced since you installed the solar screens and our lady raves about how warm she is now, and she reads easily with the screens down.

Thanks again for introducing us to In'Flector Screens. We hope to install them throughout the whole house in the near future.

Yours Truly,

*Mrs. Judy McClary*

Mrs. Judy McClary



**CHRISTIAN  
FELLOWSHIP  
CHURCH**

P O B I  
NEW GLA  
NOVA S  
B:  
(902) 73

March 2, 1995

Mr. Mike Wallace  
Northeastern In'flector  
87 Willow Avenue  
New Glasgow, N.S.

Dear Mike:

I am writing to express appreciation for the In'flector screens that you installed in our church offices this past December.

We have found a marked improvement in the warmth of the offices with the screens. As you know, Tim MacDonald's office, which faces north, was always the worst. However, where he once endured cold breezes coming off his window, which is right above his desk, his office is much warmer and constant in temperature.

In the main office, there has been a marked reduction in the draft and cold air that once came from the window. The electric heat does not have to be turned up as much, and we experience a more even heat.

With summer approaching, we are interested to see what effect the screens will have, inasmuch as our offices get the full sun in midafternoon. By the end of the day they are often stifling hot. We will probably be in touch at a later date to let you know how the screens are affecting that situation.

We highly recommend the In'flector screens and feel they would a great benefit to anyone who's looking for ways to reduce heating costs.

Sincerely,

Rev. Bruce Morrison  
BLM/bjh



NISSAN CANADA INC.

June 1, 1994

Mr. Aaron Prezes  
In'flector Control Systems Toronto  
45 Dunfield Avenue  
Suite 820  
Toronto, Ontario  
M4S 2H4

Dear Mr. Prezes:

Just a quick note of appreciation for your installation of the Solar Window System in our Fitness Centre.

We are quite satisfied with its performance. Previously, we could not bring the temperature down lower than 82 degrees on a sunny day. With the In'flector Panels, we no longer have a problem maintaining a temperature of 68 degrees.

As we had previously been considering installing another AC unit on the roof to this area, we are particularly thrilled that there is no operating cost with the In'flector Panel.

Also, we are quite surprised to see how our windows become when the sun shines, as they are tinted high performance glazing.

The In'flector Solar Panel is a terrific alternative for any area in a building or home which needs either brute horsepower, or simply to enhance the existing H.V.A.C. system.

Yours sincerely,

Glen Branning  
Manager, Facilities

GB/kbb

May 16, 1994

In'Flector Control Systems  
280 Stradbrook Avenue  
Winnipeg, Manitoba  
R3L 0J6

Dear Mrs. Prendergast:

I realized I had window problems in my sunroom because I could not enjoy the use of the room in either winter or summer regardless of how I tried to heat or cool the room.

I accepted the free estimate without obligation offered by your company because I was looking for a solution to my window problem.

After the presentation of the product, I was certain the In'Flector window insulator was the answer.

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I am very pleased with the In'Flector panels and more pleased I can now enjoy the use of my sunroom.

I am more than willing to answer any questions that may arise and to "show off" my sunroom to all interested potential customers.

Thank You

*Mariette Lachance*  
*Dollard Lachance*

Dollard & Mariette Lachance  
111 B 693 St. Anne's Rd.  
Winnipeg, Manitoba



FRASERVIEW DEVELOPMENT CORPORATION  
#201 - 65 RICIMOND STREET, NEW WESTMINSTER, B.C. V3L 5P5

Telephone: 525-5494

Fax: 525-5443

March 11th, 1992

In'Flector Systems,  
P.O. Box 200,  
7101 - 120th Street,  
Delta, B.C.  
V4E 2A9

Re:- IN'FLECTOR SOLAR SCREENS.

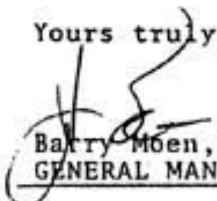
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As you are aware, our offices are situated in a building that was originally built in 1878 and in my office ( in which In'Flector Solar Panels have recently been installed ) I either cooked in the Summer months or froze in the Winter months. I now can say that I no longer have any problems with the change of Seasons.

In conclusion, I would not hesitate to recommend this product to anyone.

Yours truly,

  
Barry Moen,  
GENERAL MANAGER

BM/hc



700 University Avenue, Toronto, Ontario M5G 1X6

File No.: 571.7b

January 24, 1992

Mr. Guy Hamel Jr.  
President  
In'Flector Control Systems Inc.  
3088 Jefferson Blvd.,  
Windsor, Ontario  
N8T 3G9

Dear Mr. Hamel:

Thank-you for the literature you sent us on the In'Flector Solar Screen. From this information, an Energy Analyst from our Energy Management Branch determined that there is a potential for substantial energy savings with your product - based on the principles of operation.

In regards to your enquiry on whether or not your device would be suitable for any Ontario Hydro Incentives, we are pleased to inform you that there is in fact a program that may be applicable to your needs. The program is called "Savings by Design" (see enclosure). As the energy savings benefit to Ontario Hydro depends on a number of variables, the actual incentive must be determined on a case by case basis.

Thank-you again for providing us information on your innovative product.

Yours sincerely,

A handwritten signature in cursive script that reads "Michael Jacobs".

Michael Jacobs  
Coordinator

cc: Mario Chiarelli



# WATKINS IGA

P. O. BOX 820 / LEWISPORTE, NFLD. / A0G 3A0 • PHONE 535-6381, 53

Dear Mr. Max Hart

Re: In'Elector screens

We have had the In'Elector screens in our store for over a year now and we find them most beneficial and have noticed several benefits.

In conjunction with Newfoundland Power, we performed a test on our twelve foot frozen food upright case to determine energy savings that would be provided by using the screens during the hours the store is closed. The test results indicated a dramatic reduction of kilowatts used with the screens installed during the night. The reduction in kilowatts is reported to reduce the operating costs on a twelve foot upright freezer unit by \$20.00 a week. With this kind of savings, the screens have paid for themselves in nine months.

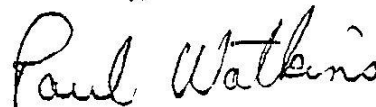
However, the screens have paid for themselves in less than a day. One day last summer, our store along with others in our area, suffered a mishap with the power lines outside causing a power outage for a full day. We kept the screens over our freezers to keep the food frozen for as long as possible. We never lost one package. Other stores were forced to throw away thousands of dollars worth of frozen food but ours remained frozen for the entire day.

Also, our compressors are not working as hard during the night. The screens do such an excellent job keeping the cold air inside, the compressors are not required to cut in as much. You can actually see the temperature hand dropping by the second when the screens are put on for the evening.

Another benefit we found was that our store was much warmer when we came in the morning.

Max this is truly a great product and you should be proud of it!

Yours truly,



Paul Watkins  
Store Manager

LEWISPORTE, NFLD. / A0G 3A0

FALCONBRIDGE



Mr. Brian Channon,  
In'Flector Control Systems  
of Sudbury,  
Box 4, Site 1A, RR #3,  
Chelmsford, Ontario.

February 18, 1993.

Dear Mr. Channon,

We have recently completed the tests on the In'Flector Window Insulators at our Fraser Mine site. As you are aware, Ontario Hydro supplied the test equipment and your product was used on the windows of one office, while the adjoining and identical office was left as is.

After completion of the two month test, it would appear that energy savings of 43.8% were achieved using the In'Flectors. I am very impressed! My initial scepticism has certainly proved unfounded and I am going to forward these test results to our other properties so they may avail themselves of your product.

You will no doubt be hearing from our Energy Management Committee in the very near future.

Yours truly,

A handwritten signature in dark ink, appearing to read 'A.A. Kramarich', written over a horizontal line.

A.A. Kramarich,  
Executive Assistant to the  
Vice President.

AAK/wb

FALCONBRIDGE LIMITED Sudbury Operations  
Falconbridge, Ontario P0M 1S0, Cables *Falconbrij* Telex 067-7194 Telephone 705/693-2761



**THE WAR AMPS**  
**KEY TAG SERVICE**  
1 Maybrook Drive  
Scarborough, Ontario M1V 5K9  
Tel. (416) 297-2660 Fax (416) 297-2650



September 7, 1995

Mr. Guy Hamel Jr  
President  
In-Flector Control Systems Inc  
3088 Jefferson Blvd  
Windsor, Ontario  
N8T 3G9

Dear Guy:

Please find attached a copy of our hydro bill for the period ending July 18, 1995. You will note that we are now using 1,975 kwh of energy per day compared to 2,483 kwh for the same period in 1994.

This represents savings of approximately \$37.63 per day or slight in excess of \$1,000 for the month. In mid winter we experienced savings of 250 kwh per day.

In the spring, the electricity demand was fairly similar from 1994 to 1995.

I thought you would be interested in this information.

Yours very truly,

David R. Saunders, C.A.  
Chief Operating Officer

DRS:db  
Encl.



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The War Amputations of Canada is a registered charitable organization operated under the control and direction of our own war veteran members.  
Charitable Registration Number: 0286831 09

1995

BILLING PERIOD				READ BY		BILLING DATE	
FROM	TO	DAYS	RATE CODE				
Jun 13, 95	Jul 18, 95	35	61	METER READER		Jul 24, 1995	
Water Jun 13, 95	Jul 14, 95	31	15	METER READER		COMMERCIAL	

METER NUMBER	PREVIOUS READING	PRESENT READING	MULT.	CONSUMPTION UNITS	DESCRIPTION	AMOUNT GST
0177970 EI.	2347	2443	720	69120 kWh	Previous Bill	7,192.66
0173381 EI. PF	86.84		Bill Dem.	283.34 kW	Cheque Jul 05	7,192.66CR
					Thank You For Payment	
46412566 wtr	1666.3	1882.5	10	2162.0 m <sup>3</sup>	EI/Energy Charge	5,120.43 *
					EI/Demand Charge	629.02 *
					* G.S.T.	402.46
					Water Charge	1,655.66

THE HOME ACQUISITIONS OF CANADA

DP

DP

CHEQUE NO. 47301

AMOUNT \$ 220889

DATE TO 9037-5950/68

DATE TO 629-20123

DATE TO 9029-1655/66

ENERGY MANAGEMENT INFORMATION			
READ DATE	DAYS	CONSUMPTION	kWh / DAY
Jul 18, 95	35	69120	1975
Jun 13, 95	33	74880	2269
May 11, 95	30	70560	2352
Apr 11, 95	28	69120	2469
Mar 14, 95	28	77040	2751
Feb 14, 95	28	74160	2649
Jul 15, 94	29	72000	2483

WATER CONSUMPTION HISTORY			
READ DATE	DAYS	CONSUMPTION	m <sup>3</sup> / DAY
Jul 14, 95	31	2162	69.74
Jun 13, 95	33	900	27.27
May 11, 95	30	483	16.10
Apr 11, 95	28	435	15.54
Mar 14, 95	28	427	15.25
Feb 14, 95	28	398	14.21
Jul 15, 94	29	1640	56.55

**BEFORE DUE DATE**  
\$ 7,807.57

**DUE DATE**  
Aug 09, 1995

**AMOUNT DUE AFTER**  
\$ 8,177.82



Scarborough Public Utilities Commission  
1830 Markham Road Suite 100 Scarborough, Ontario M1B 3M4 292-1530

Customer Service 292-1100 8:30 a.m. to 4:30 p.m. Monday - Friday

PLEASE RETAIN THIS PORTION OF YOUR BILL FOR YOUR RECORDS  
PLEASE BRING ENTIRE BILL WHEN PAYING AT THE OFFICE  
G.S.T. Res # 11 944 7753 E.&O.E.

30-32-00100-012

3753504



**THE WAR AMPS**  
**KEY TAG SERVICE**  
1 Maybrook Drive  
Scarborough, Ontario M1V 5K9  
Tel. (416) 297-2660 Fax (416) 297-2650



*September 26, 1994*

*Guy Hamel Jr  
President  
In-Flector Control Systems Inc  
3088 Jefferson Blvd  
Windsor, Ontario  
N8T 3G9*

*Dear Guy:*

*I thought you would be interested in the results to date of the Key Tag Service building with your inflector panels.*

*As you know the Key Tag Service building was built during 1993 and was occupied commencing August 23, 1993. All windows are tinted bronze and the gap between the window unit and the window opening has been sealed with a foam insulation product to eliminate air infiltration.*

*The building is heated and cooled by 43 individually controlled heat pumps. All the heat pumps are connected together allowing us to take advantage of the heat generated in certain parts of the building being used around the perimeter of the building during the winter months. Excess heat is taken out of the fluid connecting the heat pumps through a cooling tower on the roof. The cooling tower has four stages. The first stage being the opening of the garage door allowing air to flow through the system. The second stage is a spraying of water onto the pipes containing the fluid from the heat pumps allowing excess heat to be dissipated. The third stage adds a low speed fan and the fourth stage increases the fan to high speed.*

*In the warm months prior to the installation in late July we experienced hot and cold periods daily in all perimeter rooms.*

*The area known as Customer Service, which faces south and west, was the most affected area. During the hottest days, the staff had to keep the blinds closed constantly to keep out the heat. The two heat pump units would run almost constantly trying to keep the room at a cooler temperature. With the inflector panels in place there is very minimal incoming heat through the window. The air conditioning unit does not have to run as long to satisfy the thermostat. The staff has had to adjust the thermostat up as the area now becomes cooler than they would like. By not running the heat pumps as long, it is expected that the life of the heat pump will be increased.*

The War Amputations of Canada is a registered charitable organization operated under the control and direction of our own war veteran members.  
Charitable Registration Number: 0286831 09



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*The inflector panels have also reduced the glare on the computer screens.*

*Prior to the installation of the inflector panels on the window, whenever the outside temperature exceeded 70 degrees on a sunny day the cooling tower would alternate back and forth between cooling stages three and four. When the outside temperature exceeded 80 degrees the cooling tower was on at the fourth stage at all times. Since the inflector panels were installed in late July, we have not been to the fourth stage of cooling. The cooling tower fluctuates between the second and third stages and when the temperature is below 70 degrees between cooling stages one and two.*

*Cooling stage one draws no electricity with the exception of opening the garage door. Cooling stage two draws four amps at 600 volts. Cooling stage three draws 12 amps at 600 volts and cooling stage four draws 30 amps at 600 volts. From these numbers you can see the effect on our hydro bill in dropping one stage.*

*We are interested in seeing what happens in the Winter when the south facing windows should allow us to extract heat through the inflector panel to be distributed throughout the building.*

*Yours very truly,*



*David R. Saunders, C.A.  
Executive Director*

*DRS:db*

VENTURE PARTNERS LIMITED  
P.O. BOX 344  
GANDER, NEWFOUNDLAND  
A1V 1W7  
TEL (709) 651 2633  
FAX (709) 651-3543

October 28, 1994

Mr. Steve Hart  
IN'FLECTOR NEWFOUNDLAND  
P. O. Box 809  
1 Industrial Park  
Lewisporte, NF A0G 3A0

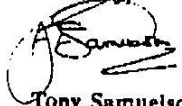
Dear Mr. Hart:

Since we have had the IN'FLECTOR Panel System installed by your company late last spring, we have experienced a distinct advantage in keeping our solarium and restaurant cooler.

Previous to this we had received numerous customer complaints suggesting it was too hot in our solarium. These concerns have certainly lessened, if not disappeared.

We look forward to equally favourable results in the winter after you reverse the panels to help maintain a suitable heating environment.

Sincerely,



Tony Samuelson  
Operations Supervisor

ATS/can



franchised operator of:

**Mary Brown's Fried Chicken.**



DECEMBER 3RD. 1993

IN'FLECTOR CONTROL SYSTEMS,  
SUITE 2,  
435 EXETER ROAD,  
LONDON, ONTARIO  
N6E 2Z3

GENTLEMEN:

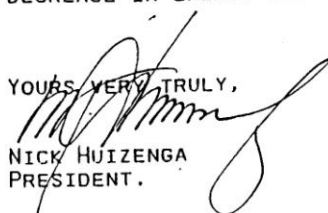
RE: IN'FLECTOR SOLAR SCREEN PERFORMANCE

FOR MANY YEARS AT CONI MARBLE WE HAVE HAD TO CONTEND WITH VERY COLD OFFICES AND PUBLIC SHOWROOM, WITH GENERAL DISCOMFORT DURING THE WINTER MONTHS. WHEN I SAW YOUR DISPLAY AT THE LONDON CONVENTION CENTRE I FELT YOUR PRODUCT WOULD BE THE ANSWER TO PROVIDING WARMER, MORE COMFORTABLE OFFICES DURING THE WINTER MONTHS AS WELL AS KEEPING THE OFFICES COOLER IN THE SUMMER MONTHS.

SINCE INSTALLATION OF IN'FLECTOR SOLAR SCREENS , MY STAFF AND I HAVE SEEN A REMARKABLE DIFFERENCE IN COMFORT LEVEL ALREADY, DUE TO ELIMINATION OF DRAFTS AND INFILTRATION OF COLD AIR. I AM CERTAIN WE WILL ALSO DERIVE THE BENEFIT OF COOLER, MORE COMFORTABLE OFFICES IN THE COMING SUMMER SEASONS.

WITH THE PERFORMANCE OF YOUR PRODUCT TO DATE, AND THE PROMISE OF ENERGY SAVINGS IN THE FUTURE , I WOULD HAVE NO HESITATION IN RECOMMENDING INSTALLATION OF IN'FLECTOR SOLAR PANELS TO ANY FIRM INTERESTED IN AN INCREASE IN COMFORT LEVELS WITH THE RESULTANT DECREASE IN ENERGY COSTS.

YOURS, VERY TRULY,

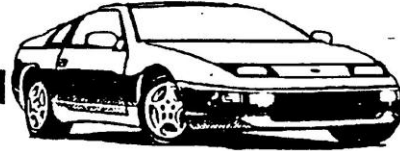
  
NICK HUIZENGA  
PRESIDENT.

Box 40, Harrison Street, Thorndale, Ontario N0M 2P0  
(519) 461-0100 Fax: (519) 461-0733



# ONTARIO Driving School

Head Office:  
231 Wellington St.  
London, Ontario N6B 2L2  
Fax: (519) 673-3880



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Registered by the  
O.S.L. & D.S.A.O.

March 15, 1994

Dear Sirs:

This letter in response to having had In'Flector solar panels installed in our office on February 13, 1994.

Before our In'Flector solar panels were installed we used to have to have 2 extra electric heaters going for heat because we had very drafty windows. Since the System was installed we no longer need those heaters!

The workmanship of your installers was very impressive and efficient. The panels fit perfectly and the appearance both inside and out is very visually appealing. Your installer was also able to make a few modifications according to our specifications with no visible alterations.

I am very impressed with the In'Flector Solar Panels and would strongly recommend them to anyone interested in lowering their energy bills. I am also anticipating the results of In'Flector solar panels when the warm weather is upon us.

Sincerely  
Ontario Driving School of London Inc.

Gus Rahim  
President

**For further information, call 673-4360 1-800-263-4777**

A Division of Ontario Driving School of London Inc.  
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LONDON • STRATFORD • SARNIA

February 6, 1995

Elie Prendergast  
Inflector Control Systems  
280 Stradbrook Avenue  
Winnipeg, MB R3L 0J6

RE: Installation of Heat Control Panels

Dear Elie;

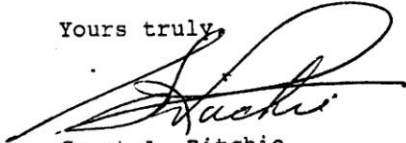
Thank you for your following up on the performance of your product. My impressions to date, which has now spanned two significant weather periods summer and winter, are very positive. The workmanship of the installation was very professional especially the incorporating of the special moulding to hide the velcro strips. Your staff either by policy or courtesy dropped by and assisted in the change over from summer to winter exposure. This was helpful.

I am unable to address the cost savings of energy, since it is not possible for us to monitor such costs. However, this winter I have not required the use of a separate baseboard heater as was the case in previous winters. The constant summer sun east to west exposure was also not severe this past summer.

The biggest benefit I have derived from the use of this material is the opportunity to use the picture window in my office throughout the entire day without the use of special blinds. The view has not only been the benefit but also the additional lighting it has afforded.

There was sum scepticism on my part at the discussion stage however, that has completely dissipated through use.

Yours truly,



Grant A. Ritchie  
President

September 22, 1992

In'Flector Control Systems Atlantic  
Sunnyside Mall  
Bedford, Nova Scotia

Gentlemen:

I am writing this note in regard to the purchase of In'Flector Window Insulators. I purposely waited a year to write this so I could get a real feel for this product and I am happy to say that in these times of scams and rip-offs, that your product is for real.

As you know, my home had a serious over-heating problem in day time and very cold winter nights. These problems are now a thing of the past. I now can sit in my front room without sunglasses in the day or a winter parka in the evenings. I can also leave my furniture in one spot without it or my carpet fading severely from the U. V. rays. With my home being so new I can't give you a monetary saving on fuel but I can tell you the difference in the comfort level has risen 100% and therefore I know my fuel consumption has dropped drastically.

I would also like to compliment you and your staff on your customer follow-up. Having just built a new home, I had to deal with many contractors and companies for products. You were the only people who cared enough to call and see how I was making out with your product.

In closing, I would like to say I think you have a quality product and I welcome any calls from curious customers who may think this is just another scam of the 90's.

Thank you.

Yours sincerely,



Burton Fisher

May 18, 1990

Dear Mr. Feage.

I am happy to write you and convey my satisfaction with the In' Flector panels. As you remember one of our main concerns were our high heating bills. The panels helped reduce our heating costs from \$1200.00 the previous winter to just \$800.00 this past winter. As you might expect we are quite pleased. Looking forward to a cooler home in the summer also.

Sincerely Norm & Barb Elms

**Nell Balcom**

P.O. Box 415, Kentville, N.S. B4N 3X1

March 3, 1993

Mr. John Stuart  
Energy Consultant  
In'flector Nova Scotia  
R.R. # 3  
Wolfville, N.S.  
BOP 1X0

Dear John,

I thought I would drop you this note to report on the In'flector screening that you and Jeff installed on 12 of 14 windows in our split-entry home, approximately 2000 sq.ft. of living space, just over 1 year ago (December 31, 1991).

Many interested people have asked about the visual impact of these screens being placed on the windows and we have found it quite similar to the inside screening used by Pella windows which we had in our previous house. First of all one adjusts to them right away and in no time you forget they are there. During the day they let in the light and you can see out of them without any problem. At night I would compare them to a sheer curtain; if there is a lot of light in the room and limited light outdoors then it's more difficult to focus on objects outside, conversely if there is more light outdoors, then you can see everything clearly and the screen appears almost invisible.

As you know we made this investment to reduce our heating costs and hoped to improve the comfort level as well. I still can't believe the difference. This past winter we were more comfortable, burned less wood and used less electrical heat. There is no more cold draft and in fact as we sit in the living room we can see the In'flector holding back the draft as it ripples from the air leakage of the double hung windows. When we peel back the corner visitors are astounded by the cold air that gushes into the room.

The chart below summarizes the savings we experienced:

	Nov/Dec		Jan/Feb		Mar/Apr	
1990-91	3139kwh		3817kwh		3967kwh	
	\$241.16		\$308.69		\$328.46	
1991-92	2532kwh <sup>1</sup>	-19%	1976kwh	-48%	2671kwh	-33%
	\$230.54	-4%	\$178.46	-42%	\$237.99	-28%

<sup>1</sup> We were away in December for two weeks and the house was maintained with electric heat exclusively.

You might like to show this letter to prospective customers.

Very pleased. Thanks again.



# Ontario Hydro

Box 2040 Stn A  
Sudbury ON  
P3A 4R8

**MR BRIAN CHANNON**  
RE SAUVE RD

ANY QUESTIONS?/Renseignements  
566-2242 or 1-800-565-4042

Mon-Fri 8:30am-4:30pm/Lun.-vend. 8 h 30 - 16 h 30

SERVICE: Residential/1R2-11-2  
résidentiel

J429074

Meter Readings/Relevés du compteur

Mar 04 mars 1754

Dec 06 déc 1159

88 days/jours 595x mult. 10 = 5950 kWh

Billing Date/Date de facturation

Mar 16, 1994/16 mars 1994

**NOW DUE/MONTANT À PAYER \$ 236.95**

After/Après

Apr 08, 1994/08 avr 1994 \$ 248.80

Account/Compte: 8761 42 5789343

## MONTHLY PAYMENT PLAN

### QUARTERLY BILL

### RÉGIME DES PAIEMENTS MENSUELS FACTURE TRIMESTRIELLE

Previous Credit	332.22 CR
Crédit précédent	
750 kWh @22.000¢	165.00
5200 kWh @8.020¢	417.04
Rate Assistance/Aide tarifaire	
750 kWh @6.680¢	50.10 CR
GST #R119382901	37.23
TPS n° R119382901	
<b>TOTAL</b>	<b>\$236.95</b>

## MANAGING YOUR ELECTRICITY

### RAPPEL DE VOTRE CONSOMMATION

	kWh/day	\$/day
	kWh/jour	\$/jour
Present Bill/Facture actuelle	68	6.04
A Year Ago/Année dernière	112	9.41

Next Issue Date Apr 15 1994  
Prochaine date d'émission: 15 avr 1994

After due date, bills have a 5% late payment charge./Après la date d'échéance, les factures sont majorées de 5 %  
French only or English only bills can be provided./Existe aussi en version unilingue française ou anglaise

COMMENTS: MR BRIAN CHANNON 855-0186 Mar 16, 1994/16 mars 1994 8761 42 5789343

COMMENTAIRES:

08 SU1



93610 (front) rev 92-10

**tenderCare**  
*Home Care Services*

P.O. Box 3090, Windsor, N.S. B0N 2T0 1-800-565-7080 Tel: (902) 798-8888

August 11, 1993

Mr. John Stuart  
In'Flector Control Systems  
Sunnyside Mall  
Suite 216  
Bedford, N.S.  
B4A 3Y4

Dear John;

Just thought I'd write to you to tell you how delighted I was with the In'Flector screens recently installed.

Unlike most of your clients who are probably looking for energy conservation and a reduction in their power bills, I was looking for the privacy aspect that In'Flector provides. Instead of living in a "fishbowl" I now am able to maintain my privacy and still have my drapes open. I really appreciate the "look" that it gives to my home. The windows appear "clean and shiny" and that's very important to me.

Your representative, Stan Snooks was very kind, caring and competent and I admire that in sales people. I was treated fairly and well and the screens were delivered "on time."

Once again, allow me to express my gratitude and I know that when winter comes I will be able to see the insulation and draft prevention benefits of In'Flector.

Sincerely,



(Mrs.) Paula DuMesnil, R.N.  
Director of Care

McGregor, Ontario  
December 2, 1992

In'lector Control Systeme Inc.  
3088 Jefferson Blvd.  
Kendal, Ontario  
N8T 3G9

Dear Gord,

I would like to compliment you on the solar screens we purchased from your company eighteen months ago, they really work well.

As you are aware, our home is total electric, and your product has saved us "Lots!" We also appreciate the security for our family as we can see out, but other people can't see inside during daytime hours.

Thank you for making our home more comfortable, secure, and less expensive to operate.

Thanks again,  
Kenneth Pillow



**MICHAEL YANCEY, AIA**  
Director  
Facilities & Property Management



1310 Prairie, Suite 1330  
Houston, Texas 77002  
(713) 755-5091  
(713) 755-8802 fax

December 1, 2004

Mr. Dennis Roberts  
Advantage Window Systems  
11255 Camp Bowie West  
Aledo, Texas 76008

**Re: In'Flector Window Insulators**

Dear Mr. Roberts:

The Harris County Facilities and Property Management Department has the task of managing 125 county facilities including the utility cost and energy efficiency improvements for Harris County, Texas. In that task, I have the opportunity to conduct tests of various energy efficient products of many companies.

One of the tests this year was regarding your In'Flector Window Insulators. The county had the panels installed in one of the administrative conference rooms with six windows facing North and West. The windows allowed quite a bit of solar and radiant heat gain before the panels were installed. At the end of a two month test, it was apparent that the panels did help reduce the solar and radiant heat gain. I can see some practical applications where these panels would benefit many selected facilities in reducing solar heat gain. The In'Flector Window Insulators seem to provide another practical option to reduce facility operating costs while providing greater occupant comfort.

I hope to identify some optimum locations next year for some possible further tests and installations.

Very truly yours,

A handwritten signature in blue ink that reads "Tom Warren".

Tom Warren  
Facilities Administrator

TW/dm  
cc: Mike Yancey  
Randy Moore  
Sounya Rege  
Central File



December 2, 2004

Advantage Window Systems, Inc.  
Attn: Mr. Sam D. Koury  
11255 Camp Bowie Blvd West  
Suite 108  
Aledo, Texas 76008

Dear Sam,

When you introduced me to the In'Flector Window Insulators, I immediately knew that the United States Government and especially the U.S. Army would be an ideal customer.

As you are already aware, Energy Conservation has recently become very important to the government and more specifically military facilities in extreme climates. Due to the fact that I was already doing business with them on several other initiatives that were slightly less effective than the In'Flector, I knew that your product would make an excellent impression on both the people in charge of purchasing but more importantly the people who were working the buildings that where we installed.

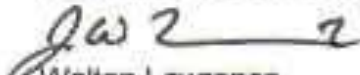
Ever since we have completed the initial installation for the U.S. Army at Fort Huachuca in Arizona, the Army has enjoyed both increased comfort level for their personnel but just as importantly marked energy usage reduction.

As a direct result of this initial buildings success, I have already been asked to present proposals for four (4) more buildings in January of 2005.

In summary, Advantage Window Systems, Inc. has a unique product that has a marked impact on the buildings where it is installed, irregardless of whether at the site is cold or hot, and when coupled with ever increasing energy costs, Artemis Advisors looks forward to growing our business with you and your company.

Sincerely,

**ARTEMIS ACQUISITIONS, L.L.C.**

  
Walton Lawrence  
President

**MCM, Inc.**  
7200 N. Mopac #450  
Austin, TX 78731  
(512) 346-5539 Fax  
(512) 346-2008 Ext. 270

**Robert Dodds**  
P.O. Box 152333  
Austin, TX 78715

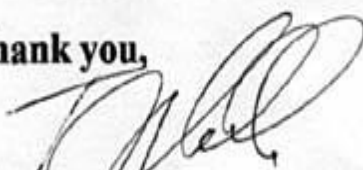
**August 21, 2002**

**Dear Robert,**

**We are very pleased with the effect on our sun exposure, thus our energy bill, caused by installing the 'Nflector panels on the 8 ea. 8'x 20' skylights at our Oakpoint Office Building at 9111 Jollyville Road in Austin, Tx. The simultaneous installation of the 'Nflector with the newly built skylights was a savings in installation effort, and will keep this building cooler during the remaining useful life of the structure, without a discernable decrease in the amount of natural lighting levels.**

**Feel free to walk any future client through the lobby to see the installation in person.**

**Thank you,**



**Ted J. Mecklin**